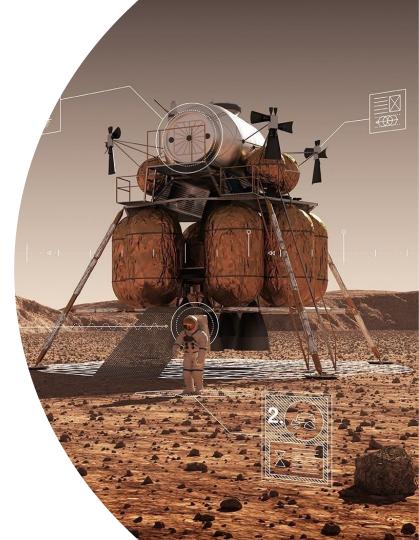




#### Plan Your Definition of Success

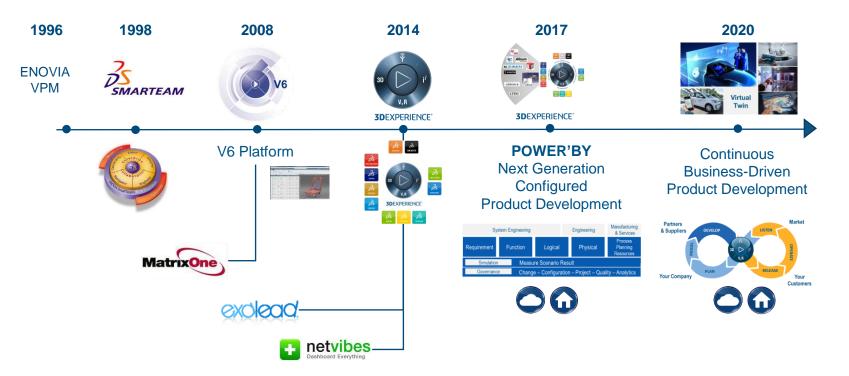






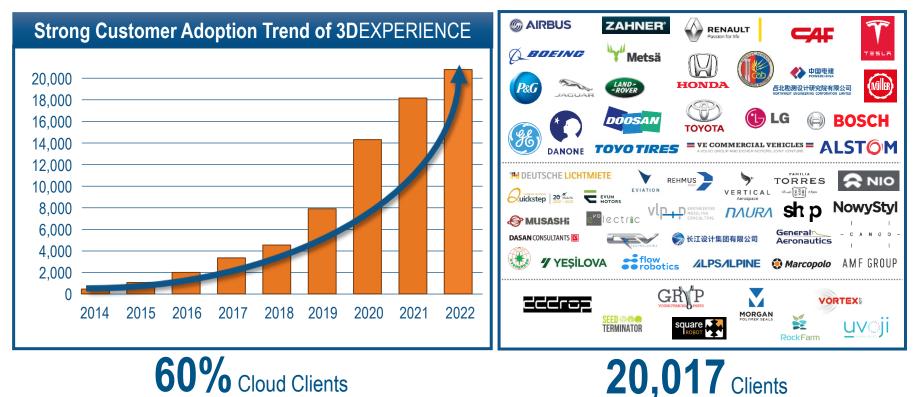
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## **FROM ENOVIA TO 3DEXPERIENCE ENOVIA**





#### **3DEXPERIENCE ENOVIA ADOPTION** DYNAMIC & SCALABLE



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### **3DEXPERIENCE PLATFORM** VIRTUAL TWIN EXPERIENCES





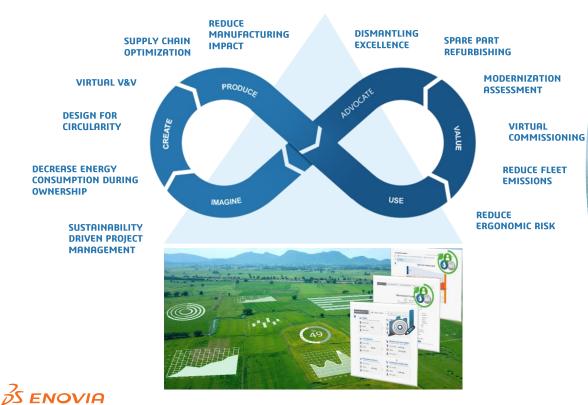


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## SUSTAINABILITY INNOVATION INTELLIGENCE

#### Accelerating Sustainability through Virtual Twin Experiences

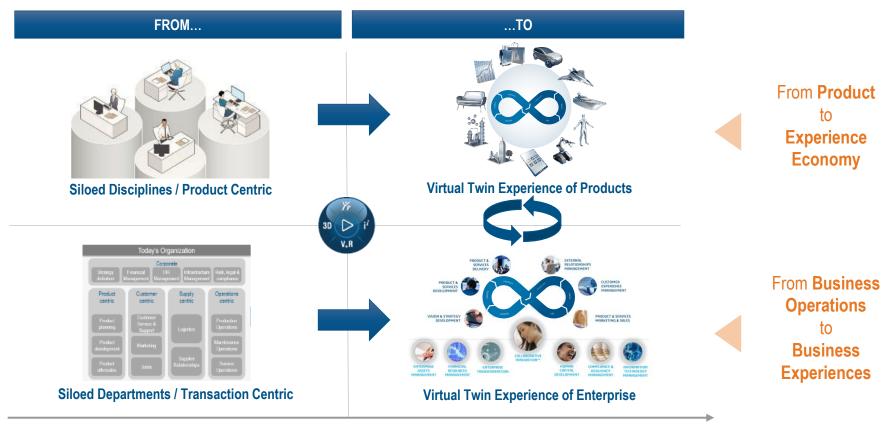






## **3DEXPERIENCE PLATFORM** A CATALYST FOR INDUSTRY RENAISSANCE





#### Transformation

## **3DEXPERIENCE PLATFORM** UNIQUE VALUE TO CREATE VIRTUAL TWIN EXPERIENCES



#### SCIENCE: MOD | SIM

Enterprise in the Value Network



SCIENCE BASED Real World Evidence BIG DATA+ARTIFICIAL INTELLIGENCE

#### **COLLABORATION**

Production Sites



Products





Structured





Short

Long

ť





Digital continuity is the capability to transfer information throughout the product life cycle. But it is static data processing. Virtual twin is about mirroring the virtual and real world.

## 0 \$ From Digital Continuity... Compliance Program Managen $\sim$ FRP ier Qualificati U.A.S. **Unmanned Aerial System**

## ...to Virtual Twins

In a dispersed value network, sequential processing is not sustainable. Product Development must be experience-, performance- & sustainability-driven.



## ...to DevOps

#### User expectations have increased. The experience must be mobile, easy to learn and FUN!!





## ...to Inclusive User Experiences



Multi-discipline teams must break down operational silos and work together in a common environment to drive continuous innovation.

#### From a patchwork of tools...





## ...to inclusive Business Experiences

## **3DEXPERIENCE IS MORE THAN PLM...**



"I was really surprised how different **3D**EXPERIENCE is from other PLM systems because I **quickly realized that it is first and foremost a collaboration platform** enabling different functions to work together."

Jose Garcia-Urruchi Head of Digital Design Engineering, Jaguar Land Rover

"Social collaboration is the power of companies. Because that's where all our ideas are going to become reality when we ramp up projects. Back in the day, we were running all these activities in a completely disconnected environment... we thought why? We can collect everything in one single place that can become a source of truth for everybody."

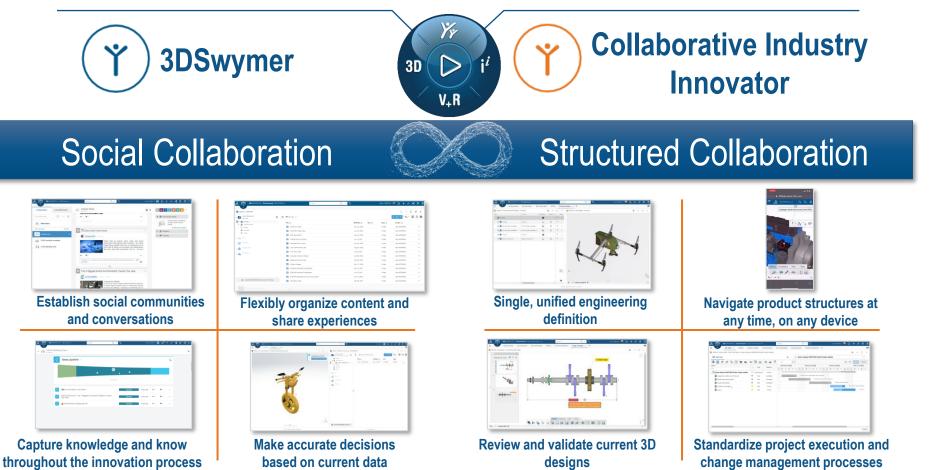
Luigi Ferracutti Sr Director 3D Development & Tooling , Crocs

**ENOVIA** 





## **3DEXPERIENCE PLATFORM: CORE ROLES**



## **3DSWYMER**

3D  $\bigvee_{V_+R} i^i$ 

#### Unite everyone in the value network for sustainable innovation



- Establish social communities and conversations to share, experiment and collaborate
  - Flexibly organize content and share experiences
  - Capture knowledge and know how
  - Easily store, share and search information for reuse



**3DSwym** Engage in communities and conversations



**3DPlay** Experience 2D and 3D content in real-time

- NEW APPS -



**3DDashboard** Customize the display of apps and information



**3DSearch** Intuitively search across platform apps and data



**3DSwym IOS & Android App** Stay connected to 3DSwym on your phone



**3DDrive** Securely store, access and share files

Sketch the world you live

3DSketch



**3DWhiteboard** Contribute to collaborative ideation and innovation



**Channel** Follow identified topics and sources in a single view

## **COLLABORATIVE INDUSTRY INNOVATOR**

Organize, manage and collaborate on content in a secure manner



- Navigate through product structures at any device
- Review and validate current 3D designs

3D

V<sub>+</sub>R

- Contribute to engineering definition in real-time
- Standardize project execution and change management processes



Change Execution View and work on assigned changes (CO/CR)



**Issue Management** Create, assign and manage issues



3DMarkup Explore, annotate, section and measure 3D models



**Collaboration for Microsoft** Manage MS Office documents and capture information

**Collaborative Tasks** 

**Route Management** 

Create repeatable routes to help members complete tasks

Simple and intuitive task

management



**Bookmark Editor** Logically organize data and PLM objects in folders









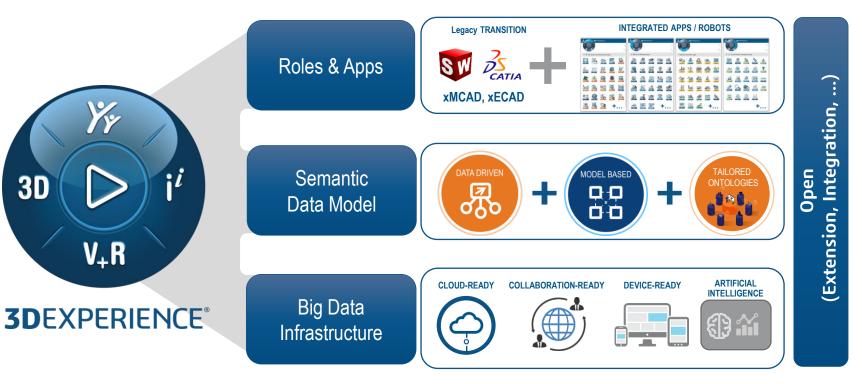
**IP Classify and Reuse** Store, manage and access files across apps

## **3DEXPERIENCE PLATFORM ARCHITECTURE**



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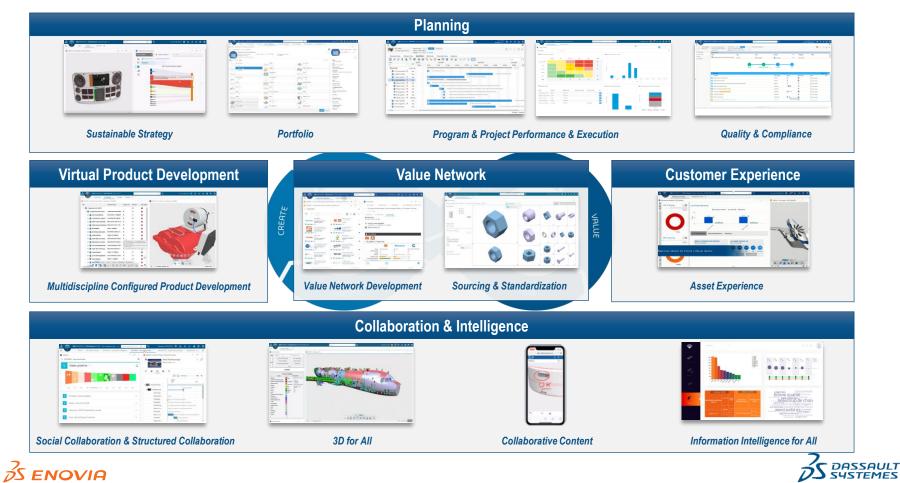


#### **INDUSTRY CHALLENGES** FROM PRODUCT TO EXPERIENCE ECONOMY





## **ENOVIA | DOMAINS**



#### **PLANNING** From Enterprise to Value Network Planning



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Intelligently plan products and services aligned with business strategy to capitalize on market opportunities.

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#### Define a Sustainable Strategy



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#### Portfolio Driven Product Development Planning

Connect Portfolio Definition to Product Development Project execution and review in context of the product definition.





## Scalable & Industry Tailored Planning



#### **Data Driven Quality and Compliance**

Move from document based to data & knowledge driven governance (Quality, Regulation, Compliance and Export Control).

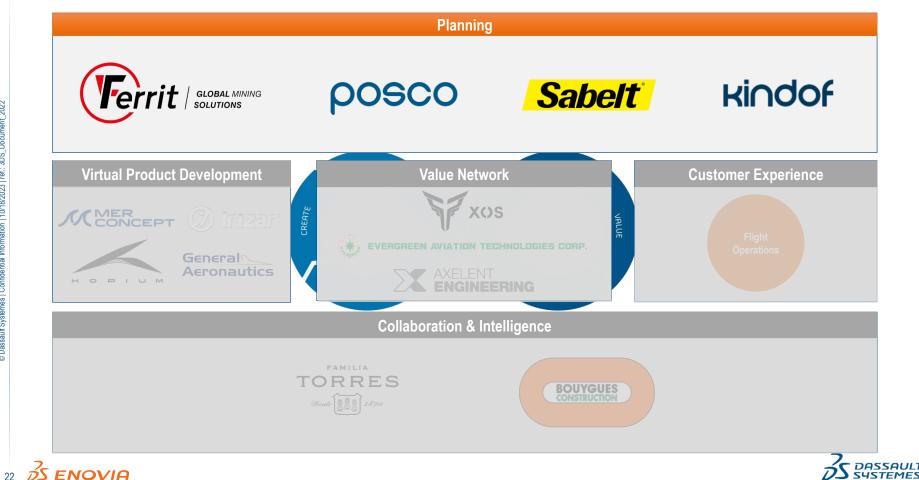
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## **ENOVIA | DOMAINS**



## Ferrit

#### Ferrit is a mining equipment specialist that develops complex, cost-efficient transportation solutions for material and personnel.





"Project management is one of the core processes being implemented. Using the management dashboard, we can track all project statuses and KPIs in real-time to support quick and effective decision making."



Martin Kopecek, IT Manager, Ferrit

With the 3DEXPERIENCE platform, Ferrit has digitized their product lifecycle management (PLM) solution

#### **Benefits**

By easing access to data and reducing manual data entry, Ferrit expects to improve productivity of PLM users by 10% while simultaneously increasing the accuracy of BOMs. This also allows for future gains from streamlining production from purchasing to production, service and maintenance.





## VIRTUAL PRODUCT DEVELOPMENT

#### From Product to Experience Innovation



# discipline collaboration and maximize legacy investments with POWER'BY.

Zs

САТІА

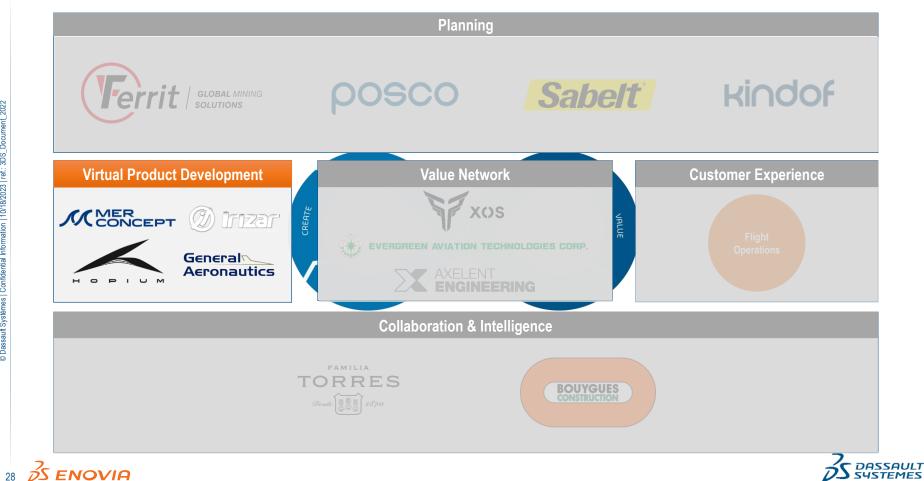
27 DS ENOVIA

#### Deliver transformational **Configured Virtual Twin Experience** Inclusive Engineering & Manufacturing Collaboration innovations through multi-Co-development & co-Configured & multiinnovation between discipline all value network (mechanical. actors from Design to electrical, software) Manufacturing. virtual product. S ENOVIA **Business and Real World Data Driven** Maximize Legacy Investments Best trade-off between Connect third party variability and standard to design data with the 2399 78 Zs be competitive. **3D**FXPFRIFNCF SIMULIA **Business driven decisions** platform to leverage xMCAD, xECAD (impact of weight, cost, collaborative modelstandardization). based engineering.



NETVIBE

## **ENOVIA | DOMAINS**



## MerConcept

Watch Video

#### Innovative by nature, MerConcept pushes the limits of ocean racing by harnessing the aerodynamic power of the SVR-Lazartigue.



"Using ENOVIA, the construction and design phase is as smooth as it can be, and that we can support effective information sharing among all the different parties."



Thomas Normand, CEO, MerConcept

#### Challenge

With more than 150 external collaborations, MerConcept had to keep everyone up to date with progress and ensure they were all working on the latest version.

#### Solution

With multiple people working on the design at any one time, ENOVIA helps to ensure that technical modifications are correctly implemented, and all affected stakeholders are notified.

#### **Benefits**

Collaborating on a virtual twin provides a common data environment, where everyone can work together on the same 3D model – so that everyone can see what has been done, and avoid interference issues.

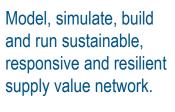


## **VALUE NETWORK**

#### From Supplier Management to Sustainable Value Network



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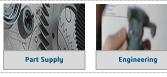




#### Marketplace Trading Services

Online qualified ecosystem of industrial

service providers worldwide.









#### Sustainability Driven Value Network

Drive Value Network & Sourcing decisions based on sustainability KPIs (localization, corporate responsibility, footprint).

#### **Continuous Learning Organic Value Network**

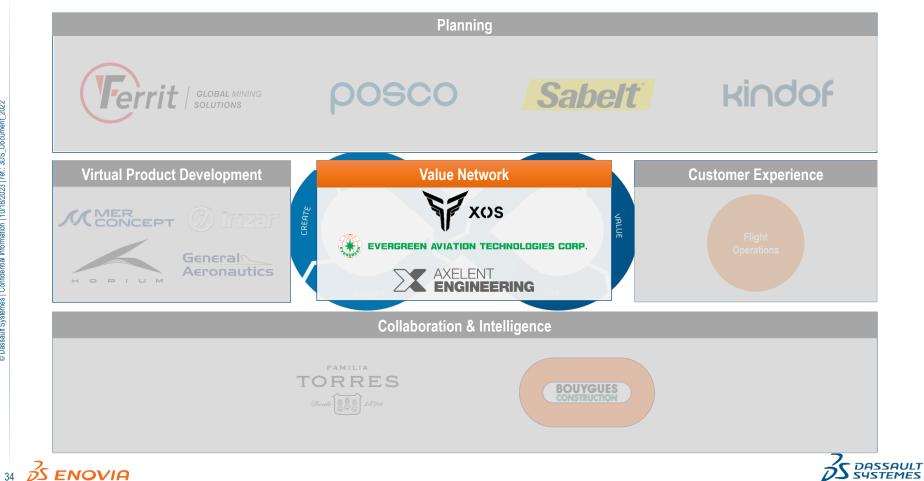
Dynamic & event based Value Network accelerating resilient partnerships and qualified business opportunities in a fast evolving market.







## **ENOVIA | DOMAINS**



### Xos

Xos is on a mission to decarbonize commercial transportation and facilitate fleet owners' seamless transition from traditional internal combustion engines to 100% battery-electric.





"We manage innovation with our value network by being collaborative, so we really appreciate the ability to interface with everyone quickly in an efficient way that's not through email."



Dakota Semler, CEO, Xos

#### Challenge

The demand for Xos products and services is high. They need to work closely and securely with its value network. Disparate systems put them at risk for making mistakes. Xox needed a powerful technology platform to collaborate with their value network and keep all its product development processes in one place.

#### Solution

ENOVIA on the **3D**EXPERIENCE platform allows efficient collaboration with the value network by seamlessly adding them to environments and giving them secure access to the data they need.

#### **Benefits**

Being on the cloud offers seamless interoperability across the value network. This allows XOS partners from across time zones to come together around projects and drive much greater levels of productivity than what was available in traditional CAD environments.



## **CUSTOMER EXPERIENCE**

#### From Connections to Relationships

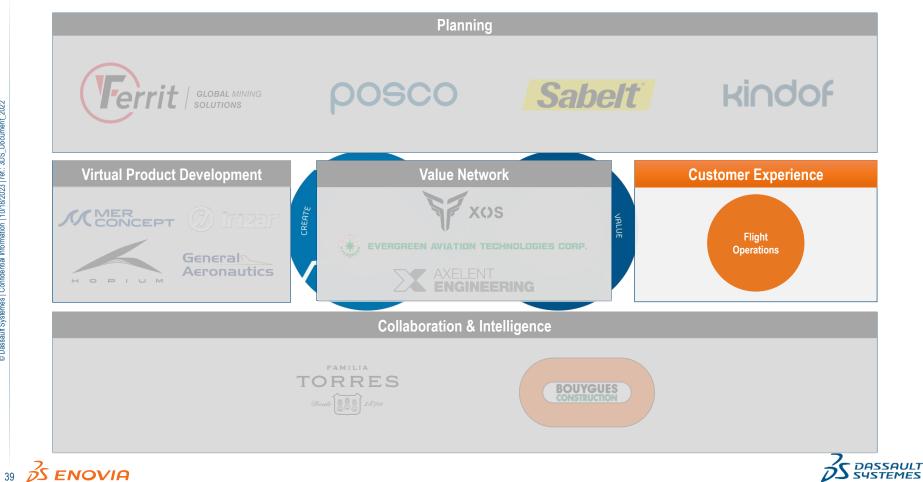






**SENOVIA** 

## **ENOVIA | DOMAINS**



## **COLLABORATION AND INTELLIGENCE**

#### From Specialized Business Users to People in Business



#### Digitally connect all users in the value stream for sustainable innovation.

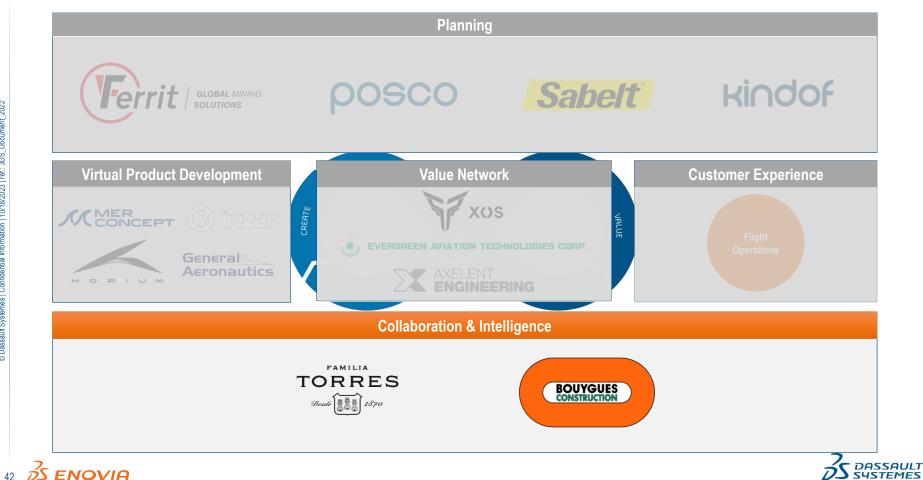


ήS ENOVIA

#### Inclusive Collaboration Structured Collaboration Ensure everyone in business Enable project planning for all, securely collaborates to drive document and product lifecycle business innovation – move management to improve from documents to knowledge productivity, quality and reduce and know-how capture and costs. capitalization. **People-centric Flexible Planning to Foster Innovation** 360° intelligence Inclusive and collaborative planning combining structured and Information Intelligence unstructured. People role & skills driven assisted planning. driven contextual decision support TRUCTURED leveraging holistic insight (marketing, financial, quality, technical, operation).



## **ENOVIA | DOMAINS**



## Familia Torres

#### A five generations old Spanish wine producer.



## "With the **3D**EXPERIENCE platform, [...] **we've halved the time it takes to approve projects**."

Francesc Gómez Montenegro, Chief Operating Officer, Familia Torres

#### Challenge

Familia Torres is renowned for combining tradition and innovation. The Spanish wine producer has more than 24 different brands on the global market. It needed a powerful platform to bring together its product development activities and empower it to manage its growing project portfolio more effectively.

#### Solution

The company implemented *Perfect Package* on the **3D**EXPERIENCE platform on cloud to transform the way it manages projects, documents and the digital approval process of its packaging.

#### Benefits

With ENOVIA's project management tools, Familia Torres has halved the time it takes to approve projects. Effective communication, seamless information sharing and total visibility of every step of the product development process has helped to reduce rework and late-stage changes, and speed up time to market.





## **ENOVIA | SUMMARY**

#### The **3D**EXPERIENCE Platform is Unique



#### VIRTUAL TWIN EXPERIENCE Unique Value



#### ENOVIA Helps Address Your Challenges





#### Proven Client Success





## **NEXT STEPS**

## Let's continue the discussion on how ENOVIA can bring value to your business.

# Set up a meeting with one of our Sales Executives today.



Join us in the ENOVIA Community: www.3ds.com/products-services/enovia/communities/



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